



GABRIEL PERFORMANCE PRODUCTS

October 4, 2012

Dear Valued Customer

In an effort to better support you, Gabriel Performance Products, is restructuring their sales organization that supports its proprietary business. Effective immediately, Jeffrey Gates has been promoted to Global Business Director – Specialties. Jeff has more than 30 years of experience in the specialty chemicals industry, with a proven track record of helping customers improve their business results. Jeff worked with Cognis, Henkel and Dupont prior to joining Gabriel Performance Products.

Karuna (Kris) Jaggari will support Jeff Gates and will assume the role of Sales Engineer. In his new capacity, Karuna will continue to provide the strong technical support you have come to expect from Gabriel, but will also provide support for your commercial activities.

Jennifer Nagy remains on the sales team as Customer Support Specialist, and will continue to provide the day to day support you need.

The applications/development laboratory will also report to Jeff.

Jeff and Karuna will be contacting you shortly to schedule face to face meetings. In the interim, should you have any questions please feel free to contact:

Jeff Gates	(513) 288-9186	jgates@gabepro.com
Karuna (Kris) Jaggari	(440) 992-3222	kjaggari@gabepro.com
Jennifer Nagy	(440) 992-3200	customerservice@gabepro.com

Jeff, Karuna, Jennifer and the laboratory staff are looking forward to helping with your business needs. Thank you for your continued business.

Ken Allen
President
Gabriel Performance Products