

SOCMA MEMBER SPOTLIGHT

Society of Chemical Manufacturers & Affiliates

Newsletter • FIRST QUARTER 2012

This SOCMA Member SPOTLIGHT is shining on Gabriel Performance Products

SOCMA Members Earn Real Recognition for Outstanding Achievement

Gabriel Performance Products: Sharing Success

For Ken Allen, President of Gabriel Performance Products (GPP), being a SOCMA member means being involved in a two-way interaction that brings tremendous benefits to the company. Allen sits on the board and he and others participate in various committees. GPP manufactures proprietary epoxy resins, curing agents and other products and offers custom manufacturing services.

"The dues that we pay are dwarfed by the benefits we receive. We certainly receive great value for the cost of membership. We can't even begin to put a price tag on many of the programs and activities that SOCMA pursues on behalf of its members," Allen asserts. And he and others from the company in turn are more than willing to give time to help develop and implement those programs, because they are designed to help improve business performance in so many different ways.

SOCMA's advocacy efforts offer many of those benefits. "SOCMA has always recognized the need for an advocate for specialty chemical manufacturers on the national level," Allen explains. The fly-ins are invaluable to Allen, and provide a way to get in front of representatives and bring issues to their attention that they might not otherwise be aware of. "I don't believe we could get that kind of audience without the help of SOCMA," he comments.

The association's work with the EPA regarding the redefining of solid waste could have a very big impact for GPP and the industry as a whole. "If EPA incorporates SOCMA's suggestions into a new rule, an entire new range of opportunities will be

"The dues that we pay are dwarfed by the benefits we receive. We certainly receive great value for the cost of membership. We can't even begin to put a price tag on many of the programs and activities that SOCMA pursues on behalf of its members," Allen asserts.

Membership Contacts

Continued on page 2

Larry Sloan
President
sloanl@socma.com
202.721.4151

Bill Allmond
VP, Government Relations
allmond@socma.com
202.721.4122

Dolores Alonso
Senior Director, Membership
alonsod@socma.com
202.721.4183

Holland Jordan
Director, ChemStewards
jordanh@socma.com
202.721.4162

Ana Penaranda
Senior Manager, Web Project Management
& Member Services
penaranda@socma.com
202.721.4128

Melissa Morse
Senior Manager, Membership
morsem@socma.com
202.721.4156

Claire McCandless
Membership & Program Development
mccandless@socma.com
202.721.4184

Caron Turner
Database Administrator
turnerc@socma.com
202.721.4166



Gabriel Performance Products ...continued from page 2

opened up, especially for custom manufacturers. Recycling will make it possible to reclaim valuable products while reducing waste disposal and compliance management costs," Allen observes.

Gabriel Performance Products holds itself to a very high performance standard when it comes to environmental, health, safety and security programs, actually working to stay ahead of the regulatory requirements. But Allen also appreciates that SOCMA is always fighting for reasonable regulations that ensure protection of the environment and workers but still allow for successful business activities.

The company, in fact, has attained ISO 9001, ISO 14001 and ISO 18001 certifications and of course complies with SOCMA's ChemStewards® program. Recently Gabriel's Director of Quality and Regulatory Affairs, Tyce Workman used the ChemStewards® program as a basis for developing a software tool for management of all of these systems in unison. "ChemStewards® was naturally suited for this project, and provided the perfect roadmap for building the software," he notes.

What did Gabriel Performance Products do with the program? The company donated it to SOCMA for distribution to the membership. "We take stewardship very seriously, and want others to do so as well. This tool should help others work towards a similar goal," Allen states.

In recognition of the contribution of the ChemStewards® Integrated Management Systems (CIMS) tool, SOCMA recognized the company with its first ever President's Leadership Award. "We are gratified by this recognition, and the tremendous publicity that we have gained has been invaluable," says Allen. "Once again, we find that our membership and participation in SOCMA to be a very rewarding relationship." 